It is a tricky question that many people dread when they see it on an online application or hear it from their interviewer. For most people, this question is frightening because you do not want to cut yourself out of a job you really want just because you are not sure what you should be paid.

This is why, before you even start the job search process itself, you need to do a little research.

**Where to Research**

There are several sites you can use to research salary:

- **NACE Salary Calculator**

- **Salary.com**
  [http://www.salary.com](http://www.salary.com)

- **Salary Expert**

- **Monster Salary**

- **Glassdoor**

These sites can provide you with a general idea of what the salary for the position is typically paid and you can build your expectations from there. Don't lowball yourself but remember that some of the salaries reported may be for individuals who have worked for the company for a few years or have different qualifications.

Do not limit your searches to online resources, consult an expert using informational interviewing. One of the best ways to calculate an accurate salary is to speak with someone in the job position that you are going to apply for, but in another company. Ideally, you should consult an expert before you are starting the job application process, plan ahead.