

Florida Tech Consulting

Results that matter.



INNOVATION

+ NEW PERSPECTIVES

+ COLLABORATION

+ EXPERIENCE

= SUCCESS

*Providing resources
for local, national and
international organizations.*



Florida Institute of Technology
High Tech with a Human Touch™

The mission of Florida Tech Consulting is to offer consulting services to local, national and international organizations in a wide variety of areas utilizing Florida Tech faculty, staff and facilities, as well as external partners.

Florida Tech Consulting was developed to allow faculty and staff members to focus on performing consulting work rather than trying to obtain work, handle administrative aspects and manage projects all at the same time.

The Provost has determined that performing consulting work for Florida Tech Consulting is comparable to the development of intellectual property and therefore should receive significant consideration in the evaluation and promotion processes at Florida Institute of Technology. Upon request, a letter will be furnished for all individuals who consult through Florida Tech Consulting to be included in either their annual evaluation or as part of their promotion package.

There are primarily two types of initiatives at Florida Tech Consulting. The first is when faculty and staff members have consulting opportunities that require the use of university resources. These contacts may be brought to Florida Tech Consulting. We will prepare the budget, the contract with the client and the contract with the faculty or staff member performing the work. Budgets may include all types of expenses including salaries, tuition remission, laboratory use fees, student stipends, travel, etc. Florida Tech Consulting will invoice the client and handle payment of all related expenses. We will also help ally faculty and staff members with external partners for large, complex projects. Florida Tech Consulting will receive 15% of the total contract for these types of endeavors.

The second type of initiative is driven by Florida Tech Consulting as it markets the university's resources. When we have an opportunity that involves faculty or staff expertise, we will meet with the faculty or staff member, determine appropriate remuneration and contract with the faculty or staff member to perform the work. Florida Tech Consulting's fees will be built into the contract with the client.

Benefits to faculty and staff:

- Additional income
- Marketing outreach
- Contract negotiations with clients
- Budget development
- Use of Florida Tech equipment, facilities, name and logo
- Administrative support
- Joint venturing with partners
- Increased professional exposure

Contact us today to find out how we can help with your consulting endeavors.

Florida Tech Consulting

Office of Strategic Initiatives
2202 S. Babcock St., Suite 105
Melbourne, FL 32901-5370
(321) 674-8945
www.fit.edu/consulting
consulting@fit.edu